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TIMELINESS 3 Lowered 9/3/10

 | High:
Low: | 18.3
11.1 | 28.9
12.2 | 31.6
21.7 | 33.7
21.9 | 42.7
29.8 |
57.7
40.3 | 56.3
39.7 | 55.9
39.8 | 76.9
54.9 | 74.9
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42.7 | | |
 | Price | |
| SAFETY 1 Raised 8/28/09

 | | NDS
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| FECHNICAL 4 Lowered 11/19/10
BETA .80 (1.00 = Market)

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2-for-1 sp | lit 5/00
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| 2013-15 PROJECTIONS
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| Price Gain Return
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| Buy 302 298 262
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 | Percent
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4 - | | 1111 | | |
 | | | |
 | | | | 1 yr.
3 yr. | 8.8
-28.5
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7.7 | E |
| Ild's(000) 239878 240569 242286 994 1995 1996 1997

 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 |
2004 | 2005 | 2006 | 2007 | 2008
 | 2009 | 2010 | 2011 | 5 yr.
© VALU | 24.5
Je line p l
 | 42.8
JB., INC. | 13-1 |
| 1.76 2.24 2.35 2.55

 | 2.86 | 5.41 | 5.84 | 6.61 | 7.60 | 9.08 |
10.59 | 12.02 | 13.25 | 14.60 | 16.95
 | 16.90 | 18.10 | 19.70 | Sales pe | r sh
 | , | 26. |
| .24 .30 .33 .41
.19 .23 .26 .32

 | .49
.38 | .67
.41 | .84
.55 | 1.13
.67 | 1.37 | 1.71 |
2.08
1.43 | 2.49
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s per sh 4
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 | sh ^B | |
| .08 .09 .07 .09
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 | .13
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10.27 | .46
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16.57 | .40
19.00 | .40
21.45 | | ending pe
lue per sh
 | | 32. |
| 86.95 388.43 387.15 384.24 21.2 24.6 25.0 27.5

 | 386.16
26.7 | 388.80
35.5 | 391.80
37.1 | 393.40
40.3 | 396.20
33.0 | 399.40
32.4 |
402.50
33.0 | 405.20
27.7 | 407.90
23.6 | 411.00
27.9 | 396.40
21.8
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15.1 | 397.50
Bold figu | 393.50 | | n Shs Out
'I P/E Rat
 | | 390.
2 |
| 1.39 1.65 1.57 1.59

 | 1.39 | 2.02 | 2.41 | 2.07 | 1.80 | 1.85 |
1.74 | 1.47 | 1.27 | 1.48 | 1.31
 | 1.01 | Value | Line | | P/E Ratio
 | | 1 |
| .3% .2% .4% .3%

 | .3% | .2% | .2% | .1% | .2% | .2% |
.2% | .2% | .5% | .5% | .7%
 | .6% | | | | 'l Div'd Yi
 | ield | |
| APITAL STRUCTURE as of 9/30,
tal Debt \$1015.5 mill. Due in 5 Y

 | írs \$ 19.1 | mill. | 2289.4
23.7% | 2602.3
24.7% | 3011.6
24.9% | 3625.3
24.9% |
4262.3
25.6% | 4871.5
26.8% | 5405.6
27.0% | 6000.5
28.2% | 6718.2
28.9%
 | 6 <mark>723.1</mark>
31.0% | 7200
31.5% | 7750
31.5% | Sales (\$)
Operatin |
 | | <mark>10</mark>
33. |
| Debt \$996.4 mill. Interest \$

 | 35 mill.
<mark>(12% of C</mark> | Capital) | 109.4 | 172.0 | 186.1 | 229.7 |
250.9 | 289.9 | 331.8 | 366.6 | 387.6
 | 385.3
1107.4 | 400
1315 | 408 | Deprecia | ation (\$mi
 | II) | 20 |
| ases, Uncapitalized Annual ren

 | tals \$49.0 |) mill. | 221.0
34.0% | 271.8
33.0% | 357.1
31.8% | 453.5
30.5% |
586.5
30.0% | 719.1
29.4% | 830.4
28.2% | 1000.7
28.0% | 1147.8
27.4%
 | 31.8% | 28.0% | 1440
28.0% | Net Prof |
 | | 28. |
| Pension Assets-12/09 \$177.3 mill. Oblig. \$262.4 mill.

 | | | 9.7%
379.6 | 10.4%
459.7 | 11.9%
443.8 | 12.5%
547.1 |
13.8%
1029.1 | 14.8%
1621.3 | 15.4%
2182.8 | 16.7%
3571.9 | 17.1%
3517.2
 | 16.5%
4410.2 | 18.3%
6610 | 18.6%
7755 | Net Profi | t Margin
Cap'l (\$n
 | | 20.
129 |
| d Stock None

 | | | 876.5 | 720.9 | 443.0 | 18.8 |
.7 | 184.2 | | |
 | 4410.2 | 995 | 995 | - | rm Debt (
 | | 123 |
| ommon Stock 397,120,134 share
of 10/31/10

 | es | | 854.9
15.2% | 1056.2
17.0% | 1498.2
19.0% | 2154.8
21.4% |
2752.0
21.4% | 3251.8
20.9% | 4191.0
19.8% | 5378.5
18.6% | 5406.7
21.2%
 | 6595.1
16.8% | 7550
15.5% | 8440
15.5% | | ity (\$mill)
n Total Ca
 | | 127
15. |
|

 | | | 25.9% | 25.7% | 23.8% | 21.0% |
21.3% | 22.1% | 19.8% | 18.6% | 21.2%
 | 16.8% | 17.5% | 17.0% | Return o | n Shr. Eq
 | uity | 16. |
| ARKET CAP: \$20.1 billion (Larg
URRENT POSITION 2008

 | | 9/30/10 | 24.4%
6% | 24.2%
6% | 22.5%
6% | 19.9%
5% |
20.3%
5% | 21.0%
5% | 18.7%
5% | 16.9%
9% | 18.7%
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18% | 14.0%
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