CIS	C0	SYS	TEM		Q-CSCO		R P	ecent Rice	19.54	1 P/E RATIO	o 15 .	O (Traili Medi	ing: 14.4 an: 22.0)	RELATIV P/e rati	0.9	1 DIV'D YLD		Nil	/ALUI LINE		
TIMELIN		Lowered	11/19/10	High: Low:	53.6 22.5	82.0 35.2	44.5 11.0	21.8 8.1	24.6 12.3	29.4 17.5	20.3 16.8	28.0 17.1	34.2 24.8	27.7 14.2	24.8 13.6	27.7 19.0				t Price 2014	
SAFET		Raised ² Lowered			'.0 x "Casl	h Flow" p s	sh												2010	2014	80
TECHNI Beta	CAL 、		1 5/22/09	3-for-2 sp 3-for-2 sp	olit 12/97 olit 9/98	e Strength															60
		OJECTI	ONS Ann'l Total	2-for-1 sp 2-for-1 sp	olit 6/99 olit 3/00																50 40
High	Price 40 (+	Gain 105%)	Return 20%	Shaded		icate recess	ions			<u> </u>											30 25
Low		+80%)	16%		••••••		•	H		nni Imi	Lun Phri					ու սիկ	•				20
	JFM	A M J	JAS		ſ																- 15
to Buy Options to Sell	0 0 0 0 0 2 6 0 3 6	0 1 1	121			\frown			,.************************************	•••••										+	10 7.5
Institutional Decisions			···	T		~	•••		•••	••••••	······	*****	•••••	••••••	••••••••••		% 101	THIS STOCK	N 11/10 VL ARITH. INDEX		
to Buy to Sell	1Q2010 663 782	2Q2010 650 820	684	Percen shares	20 -	uu du			uluu	11111111	11111.111				ոհուս	u.II.II.		1 yr. 3 yr.	-18.1 -31.6	25.9 17.2	F
HId's(000)	4137537	4051213	3917771	traded	10 -												2014	5 yr.	9.2	39.4	12 15
1994 .27	1995 .40	1996 .70		1998	1999 1.86	2000 2.65	2001 3.04	2002 2.59	2003 2.70	2004 3.31	2005 3.95	2006 4.70	2007 5.73	2008 6.71	2009 6.24	2010 7.08	2011 7.90		JE LINE P s per sh	,	13-15
.07	.11	.18	.27	.35	.47	.65	.41	.54	.77	.95	1.08	1.13	1.43	1.66	1.37	1.73	1.65	"Cash F	iow" per s	sh	2.35
.07	.10	.15	.23	.29	.38	.53	.26	.39	.59	.76	.87	.89	1.17	1.31	1.05	1.33	1.30 .35	Earnings Div'ds D	s per sh ⁱ ecl'd per		1.90 40.
.01	.02	.05		.07	.09	.15	.31	.36	.10	.09	.11	.13	.21	.22	.17	.18	.20		ending p		.20
.18 4638.5	.28 4900.4	.48 5843.6		1.14 6250.3	1.79 6542.0	3.71 7138.0	3.70 7324.0	3.92 7303.0	4.01 6998.0	3.88 6650.4	3.69 6274.7	3.95 6059.0	5.16 6100.0	5.83 5893.0	6.68 5785.0	7.83 5655.0	8.20 5570.0	Book Va Commo	n Shs Out		10.10 5430.0
24.2	20.7	31.7	30.4	37.1	NMF	NMF	NMF	42.4	24.3	29.6	21.6	21.3	22.0	20.6	17.7	17.9		•	'I P/E Rat		20.0
1.59	1.39	1.99	1.75	1.93	NMF	NMF	NMF	2.32	1.39	1.56	1.15	1.15	1.17	1.24	1.18	1.14			P/E Ratio i'l Div'd Y		1.35 Nil
CAPITA	L STRU	CTURE	as of 10/3	30/10		18928	22293	18915	18878	22045	24801	28484	34922	39540	36117	40040		Revenue	. ,		58000
			e in 5 yea			30.1% 694.0	19.6% 1026.0	23.4%	34.3%	35.2% 957.0	34.0%	29.1% 1293.0	28.7%	28.3%	25.2% 1768.0	28.0%	26.0%	Operatin Deprecia	g Margin ation (\$mi		27.0% 2200
LT Deb	\$12.2 b	oill.	LT Interes (22% of (iill.	3914.0	1970.0	2873.0	4287.0	5337.0	5741.0	5580.0	7333.0	8052.0	6134.0	7767.0	7365	Net Prof	it (\$mill)	,	10500
Leases	, Uncapi	talized A	Annual rer	ntals \$345	i mill.	30.0% 20.7%	28.0% 8.8%	28.0%	28.0% 22.7%	28.0% 24.2%	28.6% 23.1%	26.9% 19.6%	22.5% 21.0%	21.5%	20.3%	17.5% 19.4%	22.5% 16.7%	Income Net Prof			22.5% 18.1%
No Defi	ned Ber	nefit Pen	sion Plar	ı		5914.0	4739.0	9058.0		5640.0	3520.0	14363	18216	21841	30522	32188	31900	Working	Cap'l (\$n		35315
Pfd Sto	ck None	•				26497	27120	28656	28029	 25826	23174	6332.0 23912	6408.0 31480	6393.0 34353	10295 38647	12188 44267	12200 45650	Long-Te Shr. Equ	rm Debt (itv (\$mill)		12200 54800
Common Stock 5,542,761,641 shs. 14.8%					14.8%	7.3%	10.0%	15.3%	20.7%	24.8%	18.7%	19.9%	20.2%	12.9%	14.3%	13.0%	Return o	n Total C	ap'l	16.0%	
					14.8%	7.3%	10.0%	15.3% 15.3%	20.7%	24.8% 24.8%	23.3%	23.3% 23.3%	23.4%	15.9% 15.9%	17.5% 17.5%	16.0% 12.0%		n Shr. Eq I to Com		19.0% 15.0%	
CURRENT POSITION 2009 2010 10/30/10 (\$MILL.)																27%		s to Net F		21%	
Cash Assets D 35001 39861 38925 BUSINE							BUSINESS: Cisco Systems, Inc. is the leading supplier of high- performance internetworking products for linking local-area and								networked applications. Foreign business accounted for 46.4% of 2009 revenues. R&D, 12.9% of revs. '09 deprec. rate: 12.5%. Has						
Inventory (FIFO) 1074 1327 1523 Other 4925 5304 5487							wide-area networks of computer systems. Products include routers,								about 66,129 employees. Officers/Directors hold less than 1.0% of						
Current Assets 44177 51421 50406 Debt Due 3096 3064						LAN and ATM switches, dial-up access servers, and network man- agement software. The Cisco IOS software platform ties these								stock;. (9/10 proxy). Chairman & CEO: J.T. Chambers. In- corporated: California. Address: 170 W. Tasman Drive, San Jose,							
Accts Payable 675 895 945 pr						products together, delivers network services, and enables								CA 95134-1706. Telephone: 408-526-4000. Web: www.cisco.com.							
Current Liab. 13655 19233 18120 USCOS								fiscal first-quarter bookings disappointing. The company							share to F5 networks and Riverbed in the next generation data center networking						
ANNUAL RATES Past Past Est'd '08-'10 missed of change (per sh) 10 Yrs. 5 Yrs. to '13-'15 light and							d its order forecast by over \$500 mil- ausing a 16% drop in its share price,							space (wide area network optimization and application delivery controllers) have							
"Cash Flow" 12.5% 11.5% 8.5% which						which has yet to be recovered. Overall							merit. Still, we believe that the company is								
Dividendo /v// state o							mand for networking gear from U.S. ate and local governments was unim-							capable of improving its offerings before this has a chance to hurt results. We note							
Fiscal QUARTERLY REVENUES (\$ mill) A Full pressive.						sive. A	ve. Also, the book-to-bill ratio among							that Cisco has maintained and even grown							
Year Oct.Per Jan.Per Apr.Per Jul.Per Fiscal Year one, and							and	an central governments was below nd cable companies have been re-							share of late in most of its core markets. Advanced technologies present attrac-						
2007 8184 8439 8866 9433 34922 questing 2008 9554 9831 9791 10364 39540 negative							ng fewer Cisco set-top boxes. These ive developments caused manage-						tive growth opportunities. More enter- prises are buying Cisco's telepresence sys-								
2009 10331 9089 8162 8535 36117 ment to						t to	to issue weak sequential revenue							tems to reduce travel expenses. Too, or-							
2011 10750 10250 11000 12000 44000 Suidance							nce of negative 4%-6% for the Janu- narter and temporarily abandon its							ganizations with data centers are looking to enhance efficiency and cut back on floor							
Year Cot.Per Jan.Per Apr.Per Jul.Per Fiscal long-term 12%-17%						-term,	erm, top-line annual growth target of 7% for a more modest rate of 9%-							space, functions that Cisco's data center							
2007 .26 .31 .30 .30 1.17 12% in fi						in fis	fiscal 2011 (ends July 30, 2011).							provides.							
2009 .37 .26 .23 .19 1.05 We Del						belie	lieve concerns may be over - We attribute much of the recent							These untimely shares present a fa-							
2010 .30 .32 .37 .34 1.33 order w						r wea	eakness to a troubled consumer							our view. The stock is trading at a histor-							
Cal- QUARTERLY DIVIDENDS PAID Full and log						ing environment and cuts to state ocal budgets, as opposed to a less						ically low price to earnings multiple, thus downside risk seems limited. Exposure to									
produce production productin production production production production production prod					productive sales staff causing missed op-							video conferencing, data center consolida- tion, and next-generation switches and									
2007 NO CASH DIVIDENDS port						portunities. Although results may stag- nate in the current period, we see little															
2008 BEING PAID down					lownside risk from currently low order							routers should provide Cisco with above- average long-term price appreciation.									
2000 rates. Worries that Cisco is losing market Kevin Downing December 24, 2010 (A) Fiscal year ends on last Saturday in July (14¢). '01 includes \$0.15 inventory writeoff. investments accounted for within current as- Company's Financial Strength A++																					
	wéek qu	larters).	(B) Dilute	d earning	gs. May	not sum	due to	rounding	. Next ear	mings					or a	Sto	ck's Pric	e Stabili	ty		85 60

8	,
Company's Financial Strength	A++
Stock's Price Stability	85
Price Growth Persistence	60
Earnings Predictability	85

(four 13-week quarters). (B) Diluted earnings. May not sum due to rounding. Next earnings Excludes nonrecurring items: '99, (7¢); '00, (report due early February. (C) In millions, ad-(17¢); '01, (38¢); '02, (14¢); '03, (9¢); '04, justed for stock splits. (D) Long- and short-term * 2010, Value Line Publishing, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

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