

COACH, INC. NYSE-COH

RECENT PRICE **41.97** P/E RATIO **18.2** (Trailing: 19.8 Median: NMF) RELATIVE P/E RATIO **1.01** DIV'D YLD **1.4%** VALUE LINE

TIMELINESS 1 Raised 4/30/10
SAFETY 3 New 2/15/02
TECHNICAL 3 Raised 4/23/10
BETA 1.25 (1.00 = Market)

2013-15 PROJECTIONS

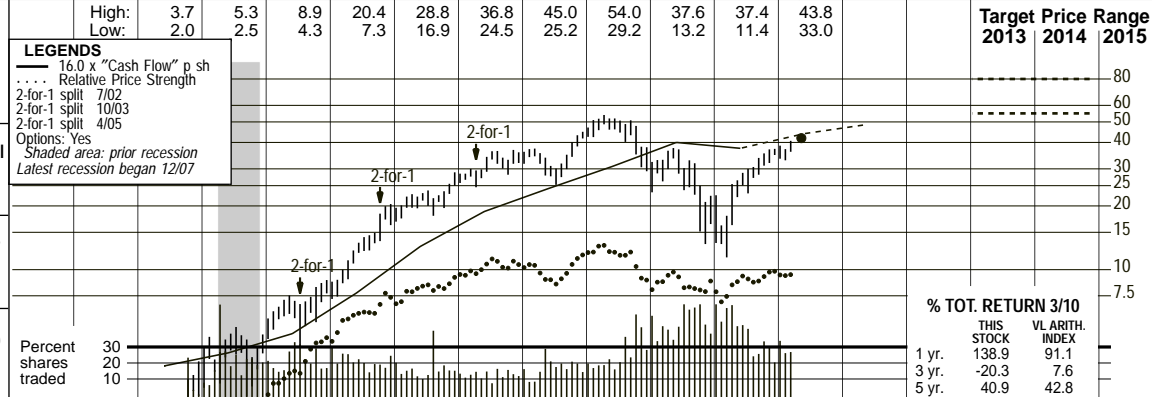
	Price	Gain	Ann'l Total Return
High	80	(+90%)	18%
Low	55	(+30%)	9%

Insider Decisions

	J	J	A	S	O	N	D	J	F
to Buy	0	0	1	0	0	0	0	0	0
Options	0	0	0	1	0	3	0	1	1
to Sell	0	0	0	0	2	3	0	1	1

Institutional Decisions

	2Q2009	3Q2009	4Q2009
to Buy	252	236	259
to Sell	249	245	249
Hld's(000)	279352	280479	276411



Coach, Inc. was founded in 1941 as a maker of leather handbags. It was acquired by Sara Lee in 1985. 7,380,000 shares were issued to the public at \$16.00 a share in October, 2000. The transaction was led by Goldman Sachs & Co., Morgan Stanley Dean Witter, and Prudential Securities. Sara Lee subsequently distributed the remaining stock to shareholders.

CAPITAL STRUCTURE as of 3/27/10

Total Debt \$25.0 mill. **Due in 5 Yrs** \$25.0 mill.
LT Debt \$24.3 mill. **LT Interest** \$1.0 mill. (1% of Cap'l)
Leases, Uncapitalized: Ann'l rentals \$127.3 mill.
Pension Assets-6/09 \$5.2 mill. **Oblig.** \$10.7 mill.
Pfd Stock None
Common Stock 307,600,000 shs.

MARKET CAP: \$12.9 billion (Large Cap)

CURRENT POSITION 2008 2009 3/27/10 (\$MILL)

Cash Assets	698.9	800.4	907.7
Receivables	106.7	108.7	118.1
Inventory (Avg Cst)	345.5	326.1	306.7
Other	234.6	161.2	177.6
Current Assets	1385.7	1396.4	1510.1
Accts Payable	134.7	103.0	111.2
Debt Due	3	5	7
Other	315.9	356.2	439.3
Current Liab.	450.9	459.7	551.2

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	© VALUE LINE PUB., INC. 13-15
Sales per sh ^A	1.96	1.76	2.01	2.60	3.48	4.52	5.71	7.01	9.45	10.16	11.55	12.95	17.80
"Cash Flow" per sh	.22	.25	.31	.48	.80	1.18	1.51	1.93	2.50	2.34	2.75	3.05	4.05
Earnings per sh ^{A B}	.14	.19	.24	.40	.68	1.00	1.27	1.69	2.06	1.91	2.23	2.55	3.35
Div'ds Decl'd per sh	-.76	-.42	-.73	1.17	2.06	2.73	3.21	5.13	4.50	5.33	5.55	6.20	.80
Book Value per sh	280.21	349.49	357.81	366.02	379.24	378.43	369.83	372.52	336.73	318.01	305.00	295.00	10.10
Common Shs Outst'g ^D	--	18.7	22.1	21.4	26.5	25.8	26.2	24.7	17.7	11.3	<i>Bold figures are Value Line estimates</i>		275.00
Avg Ann'l P/E Ratio	--	.96	1.21	1.22	1.40	1.37	1.41	1.31	1.07	.75			20.0
Relative P/E Ratio	--	--	--	--	--	--	--	--	--	.3%			1.35
Avg Ann'l Div'd Yield	--	--	--	--	--	--	--	--	--	--			1.2%
Sales (\$mill) ^A	548.9	616.1	719.4	953.2	1321.1	1710.4	2111.5	2612.5	3180.8	3230.5	3530	3825	4900
Gross Margin	64.0%	68.4%	70.7%	74.2%	78.2%	80.0%	80.7%	80.5%	78.8%	75.7%	76.0%	76.0%	76.5%
Operating Margin	14.3%	21.2%	22.6%	28.7%	36.9%	39.7%	39.3%	41.1%	40.2%	34.8%	35.0%	35.5%	36.0%
Number of Stores ^C	170	189	212	232	250	275	304	352	399	441	465	485	560
Net Profit (\$mill)	38.6	64.0	85.8	146.6	261.7	388.7	494.3	636.5	742.0	622.1	700	760	935
Income Tax Rate	30.6%	35.6%	35.5%	37.0%	37.5%	36.9%	38.0%	38.5%	39.0%	37.0%	37.0%	38.0%	40.0%
Net Profit Margin	7.0%	10.4%	11.9%	15.4%	19.8%	22.7%	23.4%	24.4%	23.3%	19.3%	19.8%	19.9%	19.1%
Working Cap'l (\$mill)	54.1	47.1	128.2	287.0	523.7	443.6	632.7	1332.2	934.8	936.7	1000	1200	1925
Long-Term Debt (\$mill)	3.7	3.7	3.6	3.5	3.4	3.3	3.1	2.9	2.6	25.1	24.0	20.0	Nil
Shr. Equity (\$mill)	212.8	148.3	260.4	426.9	782.3	1032.8	1188.7	1910.4	1515.8	1696.0	1700	1825	2775
Return on Total Cap'l	17.9%	42.8%	32.7%	34.1%	33.3%	37.5%	41.5%	33.3%	48.9%	36.2%	41.0%	41.5%	33.5%
Return on Shr. Equity	18.1%	43.2%	33.0%	34.3%	33.5%	37.6%	41.6%	33.3%	49.0%	36.7%	41.0%	41.5%	33.5%
Retained to Com Eq	18.1%	43.2%	33.0%	34.3%	33.5%	37.6%	41.6%	33.3%	49.0%	36.7%	35.5%	32.0%	26.0%
All Div'ds to Net Prof	--	--	--	--	--	--	--	--	--	--	14%	24%	24%

ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '07-'09 to '13-'15

Sales	--	27.0%	13.0%
"Cash Flow"	--	33.5%	10.0%
Earnings	--	34.0%	10.0%
Dividends	--	--	NMF
Book Value	--	30.5%	13.0%

QUARTERLY SALES (\$ mill.)^A

Fiscal Year Ends	Sep.Per	Dec.Per	Mar.Per	Jun.Per	Full Fiscal Year
2007	529.5	805.6	625.3	652.1	2612.5
2008	676.7	978.1	744.5	781.5	3180.8
2009	752.5	960.3	740.0	777.7	3230.5
2010	761.4	1065.0	830.7	872.9	3530
2011	825	1150	900	950	3825

EARNINGS PER SHARE^{A B}

Fiscal Year Ends	Sep.Per	Dec.Per	Mar.Per	Jun.Per	Full Fiscal Year
2007	.31	.57	.39	.42	1.69
2008	.41	.69	.46	.50	2.06
2009	.44	.67	.38	.43	1.91
2010	.44	.75	.50	.54	2.23
2011	.51	.86	.56	.62	2.55

QUARTERLY DIVIDENDS PAID^E

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2006	--	--	--	--	--
2007	--	--	--	--	--
2008	--	--	--	--	--
2009	--	.075	.075	.075	.225
2010	.075	--	.15	--	--

BUSINESS: Coach, Inc. is a designer, producer, and marketer of high-quality modern American classic accessories. Primary product offerings include handbags, women's and men's accessories, business cases, luggage, leather outerwear, gloves, scarves, and personal planning products. Also licenses watches, footwear, and home and office furniture. Operates 441 North American stores (including 111 factory outlets). Direct-to-consumer channel accounted for nearly 84% of total net sales in fiscal 2009; Indirect channel, (16%). Acquired remaining 50% interest in Coach Japan, 7/05. Off./dir. own 5.1% of common shares (10/09 Proxy). Chairman and CEO: Lew Frankfort, Inc.: MD. Add.: 516 W. 34th St., New York, NY, 10001. Tel.: 212-594-1850. Internet: www.coach.com.

The investment community was forced to take notice of Coach's most recent success. Although the handbag and accessories maker's strong second-quarter (fiscal year ends July 3rd) was largely ignored by most on Wall Street, the stock has surged nearly 25% since our February review, with the bulk of the up-swing coming on the heels of the company's release of March-period results. It posted earnings of \$0.50 in the quarter, 32% better than the year before, with strength in the direct-to-consumer segment and in China fueling a 12% top-line advance. Meanwhile, lower manufacturing costs and a more favorable product mix enabled the operating margin to climb a few hundred basis points.

We've raised our fourth-quarter estimates. Most of management's earlier initiatives are paying off. It has been able to lower the cost structure and better control inventory levels, specifically in indirect channels, while continuing to grow the top line at a healthy clip. The decision to introduce lower-price products to circumvent the shaky economy and get customers in the doors has done just that. Coach should

continue to gain traction in China, helping it earn \$0.54 a share in the June quarter. **The company has its sights set on Western Europe now.** Management has announced plans to launch at least 14 stores in France over the next three years with the first slated to open this summer. It also intends on breaking ground in the U.K., Ireland, Spain, and Portugal within the next year. This venture has prompted us to introduce a fiscal 2011 share-earnings estimate of \$2.55. Although the initiative will likely take a little while to turn profitable, an aggressive share-repurchase plan should enable COH to maintain healthy bottom-line growth.

The stock is ranked 1 (Highest) for Timeliness. Coach is executing on all fronts and should continue to report healthy share-earnings advances for the foreseeable future. We've upped our Target Price Range to account for success overseas, and think the stock holds worthwhile 3- to 5-year appeal, despite the price run-up. The recent decision to double the quarterly dividend speaks volumes for the company's prognosis.

Andre J. Costanza *May 7, 2010*