

|  | 2006 | 2007 | $3 / 31 / 08$ |
| :--- | ---: | ---: | ---: |
| CURRENT POSITION | 2005 | 1316.4 | 1285.3 |
| Cash Assets | 585.5 | 199.1 | 197.9 |
| Receivables | 217.3 |  |  |
| Inventory (FIFO) | 80.2 | 36.4 | 33.2 |
| Other | 34.7 | 38.8 | 27.7 |
| Current Assets | 899.5 | 1589.5 | 1563.5 |
| Accts Payable | 125.4 | 168.3 | 159.7 |
| Debt Due | 5.0 | 5.3 | 6.0 |
| Other | 127.4 | 270.6 | 307.5 |
| Current Liab. | 257.8 | 444.2 | 473.2 |



| Cal- |
| :---: | :---: | :---: |
| endar | | QUARTERLY DIVIDENDS PAID |
| :---: |
| Mar 31 |


| 2004 |
| :--- |
| 2005 |

NO CASH DIVIDENDS BEING PAID

BUSINESS: MEMC Electronic Materials, Inc. engages in the design, manufacture, and sale of electronic-grade wafers for the semiconductor industry. The company offers a prime polished wafer, which is a refined pure wafer with an ultraflat and ultraclean surface; an epitaxial wafer that consists of a thin silicon layer grown on the polished surface of the wafer; and a test/monitor wafer for use
MEMC Electronic Materials matched our watered-down expectations for the March quarter. During the period, the company issued a statement that firstquarter revenues and margins wouldn't be within initial guidance due to accelerated chemical deposit buildups inside its new expansion unit at its Pasadena, Texas polysilicon facility. Nevertheless, despite the company's inability to take full advantage of healthy market demand (as plant utilization was 20\% below December-quarter levels), MEMC modestly outpaced both our earnings and sales forecasts for the period. This largely reflected cost-reduction efforts and a more profitable product mix.
We have left our earnings estimates intact for both 2008 and 2009, despite a lackluster domestic economy. Management notes that demand for semiconductor wafers has weakened in recent weeks, which has resulted in price declines relative to first-quarter levels. On the other hand, demand for solar silicon remains quite strong. We are at the high end of management's revenue guidance of $\$ 540$ million-\$570 million for the J une quarter.
in testing semiconductor fabrication lines and processes. Foreign business about $76 \%$ of ' 07 sales. R\&D: $2.0 \%$ of sales. Depreciation rate: $6.7 \%$. Has approximately 4,900 employees. Off./dir own about .2\% of common shares out. (3/08 proxy). Pres. and CEO: Nabeel Gareeb. Incorp.: Delaware. Address: 501 Pearl Drive, PO Box 8, St Peters, MO 63376. Tel.: 636-474-5000. Internet: www.memc.com.
It appears that management may well be somewhat conservative with its expectations for the interim, due to the March period's production problems. We also look for operating expenses to decline to under $\$ 40$ million in the $J$ une quarter, compared to about $\$ 41$ million the prior period.
The company appears to be well positioned for the long pull. Its solar exposure is lucrative, particularly given current conditions in the energy markets. Although the stellar rate of growth in this sector may slow somewhat in the years ahead, it should remain decent, nevertheless. MEMC also has about $\$ 5.60$ per share in cash on its ledger, which gives it the financial wherewithal to expand production when it deems fit or to pursue a complementary acquisition. Too, this cash hoard would come in handy if the chip market experiences a prolonged downturn, though we do not predict such an occurrence anytime soon.
These shares are neutrally ranked for Timeliness. The stock's long-term gains prospects have been enhanced by the issue's recent moderate price pullback
Alan G. House
J uly 11, 2008

