



1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	© VALUE LINE PUB., INC.	12-14
.91	1.29	2.58	2.50	2.70	3.02	3.33	3.45	3.86	4.47	5.58	6.39	7.92	9.33	11.02	12.64	14.05	15.45	Sales per sh	20.80
.43	.43	.61	.60	.44	.59	.69	.73	.84	.99	1.20	1.38	1.42	2.05	2.48	2.92	3.15	3.45	"Cash Flow" per sh	4.85
.39	.37	.46	.46	.27	.38	.43	.46	.57	.76	.92	1.10	1.04	1.50	1.85	2.31	2.42	2.70	Earnings per sh <sup>A</sup>	3.95
.07	.05	--	--	--	--	--	--	--	--	--	--	--	--	--	--	Nil	Nil	Div'ds Decl'd per sh <sup>B</sup>	Nil
.06	.07	.15	.29	.26	.23	.21	.12	.18	.17	.14	.25	.43	.76	.84	1.00	1.05	1.05	Cap'l Spending per sh	1.20
1.74	1.98	2.51	2.58	2.68	2.39	2.37	2.76	3.39	4.43	4.64	6.51	7.84	8.39	8.54	9.37	10.55	12.50	Book Value per sh <sup>C</sup>	22.05
278.49	278.87	279.97	324.04	367.65	336.70	335.12	341.35	348.84	356.06	346.03	358.76	367.90	353.93	342.85	345.33	333.00	329.00	Common Shs Outst'g <sup>D</sup>	328.00
14.0	14.2	18.3	21.2	33.4	20.8	17.8	21.8	28.0	25.0	29.0	33.4	41.6	25.9	22.6	17.7	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	18.0
.83	.93	1.22	1.33	1.93	1.08	1.01	1.42	1.43	1.37	1.65	1.76	2.22	1.40	1.20	1.07			Relative P/E Ratio	1.20
1.2%	.9%	--	--	--	--	--	--	--	--	--	--	--	--	--	--			Avg Ann'l Div'd Yield	Nil

CAPITAL STRUCTURE as of 10/3/09		1114.5	1178.8	1347.4	1589.9	1932.5	2294.2	2915.0	3302.4	3779.3	4363.3	4675	5075	Sales (\$mill)	6825
Total Debt \$1972.2 mill. Due in 5 Yrs. \$1200 mill.		26.9%	27.6%	27.4%	28.0%	27.6%	27.1%	31.2%	28.6%	29.5%	30.4%	29.5%	30.0%	Operating Margin	32.0%
LT Debt \$1632.6 mill. LT Interest \$70.0 mill. (31% of Capital)		85.7	92.3	90.3	74.9	76.7	85.8	130.0	166.8	197.7	202.4	210	225	Depreciation (\$mill)	260
Leases, Uncapitalized Annual Rentals \$26.4 mill. No Defined Benefit Pension Plan		144.0	156.3	203.1	276.3	339.4	409.9	393.0	557.5	651.9	806.6	840	915	Net Profit (\$mill)	1335
Preferred Stock None		25.0%	25.0%	25.0%	26.0%	26.0%	23.7%	36.7%	26.2%	24.9%	27.5%	26.0%	27.0%	Income Tax Rate	30.0%
Common Stock 334,225,249 shares as of 10/30/09		12.9%	13.3%	15.1%	17.4%	17.6%	17.9%	13.5%	16.9%	17.3%	18.5%	18.0%	18.0%	Net Profit Margin	19.5%
MARKET CAP: \$11.6 billion (Large Cap)		407.8	407.2	475.7	739.6	982.0	1257.8	407.0	1014.0	279.0	1051.6	1405	1395	Working Cap'l (\$mill)	2505
CURRENT POSITION		477.5	294.5	123.1	--	351.8	234.9	177.0	859.4	182.5	1126.1	1400	1215	Long-Term Debt (\$mill)	925
CASH ASSETS		794.0	940.8	1183.7	1576.7	1604.2	2333.9	2883.0	2969.0	2928.0	3235.9	3515	4105	Shr. Equity (\$mill) <sup>C</sup>	7225
RECEIVABLES		12.4%	14.0%	15.9%	17.5%	17.4%	16.0%	12.8%	14.9%	21.5%	18.7%	17.5%	17.5%	Return on Total Cap'l	16.5%
INVENTORY (FIFO)		18.1%	16.6%	17.2%	17.5%	21.2%	17.6%	13.6%	18.8%	22.3%	24.9%	24.0%	22.5%	Return on Shr. Equity	18.5%
OTHER ASSETS		18.1%	16.6%	17.2%	17.5%	21.2%	17.6%	13.6%	18.8%	22.3%	24.9%	24.0%	22.5%	Retained to Com Eq	18.5%
CURRENT LIAB.		--	--	--	--	--	--	--	--	--	--	Nil	Nil	All Div'ds to Net Prof	Nil

**BUSINESS:** St. Jude Medical, Inc. develops, manufactures, and distributes cardiovascular medical devices for the global cardiac rhythm management, cardiac surgery, cardiology, and atrial fibrillation therapy areas and implantable neuromodulation devices. Has four main operating segments: Cardiac Rhythm Management (61.9% of '08 sales); Neuromodulation (5.8%); Cardiovascular (19.8%); and Atrial Fibrillation (12.5%). '08 R&D: \$531.8 million, 12.2% of sales. Employs about 13,000. Officers and directors own 3.6% of common stock; Wellington, 8.0%; Barclays Global Investors, 6.2% (3/09 proxy). Chairman, President, & CEO: Daniel J. Starks. Incorporated: MN. Address: One Lillehei Plaza, St. Paul, MN 55117. Telephone: 651-483-2000. Internet: www.sjm.com.

**St. Jude Medical stumbled a bit in the September quarter.** It reported net sales of \$1.2 billion, up 7% from the year-earlier figure. (Foreign currency translations decreased the top line by about \$29 million.) The Cardiac Rhythm Management business, which accounts for the lion's share of total sales, managed only a slight top-line gain. The Atrial Fibrillation, Neuromodulation, and Cardiovascular groups all managed to post double-digit revenue advances, though, even before accounting for the impact of currency exchange. Share earnings, excluding one-time restructuring and severance costs that are footnoted below, were \$0.59. This figure was a few pennies below both our target and management's guidance. Operating margins were a bit narrower than expected, as cost cutting did not fully offset higher interest expenses associated with the heftier debt burden.

**We have lowered our top- and bottom-line targets.** The primary reason for the September-quarter disappointment was a slowdown in hospital stocking of certain medical devices. Indeed, the lackluster economic backdrop and the ongoing pressures surrounding healthcare reform prompted changes in purchasing behavior among some hospital customers. We believe this trend will continue in the coming six to 12 months, and have reduced our 2009 and 2010 top- and bottom-line estimates accordingly.

**The company announced another share-repurchase initiative.** Indeed, for the second time in as many quarters, the board gave St. Jude the green light to buy back up to \$500 million of its common stock. The company quickly exhausted the previous authorization, so we expect the repurchases to happen in the near future. **These shares are no longer ranked favorably for Timeliness.** After the third-quarter earnings announcement, the price of this issue fell sharply. Moreover, earnings comparisons have not been as strong of late. As a result, we lowered the stock's Timeliness rank one notch, to Average (3). **The equity does have some appeal, though.** Long-term capital gains potential is well above average, since we believe there is lots of room for St. Jude to grow. The issue also has a solid Safety rank (2).

*Erik A. Antonson* *November 27, 2009*

Cal-endar	Q1	Q2	Q3	Q4	Full Year
2006	784.4	832.9	821.3	863.8	3302.4
2007	887.0	947.4	926.8	1018.1	3779.3
2008	1010.8	1135.8	1084.1	1132.6	4363.3
2009	1133.8	1184.4	1159.6	1197.2	4675
2010	1220	1285	1270	1300	5075

(A) Primary shares thru '96; diluted thereafter. Quarterly figures may not sum due to rounding. Excludes nonrecurring charges: '94, 9c; '96, 18c; '97, 12c; '99, 36c; '00, 8c; '01, 9c; '06, 3c; '07, 26c; '08, \$1.21; '09, d10c. Next earnings report due late February. (B) Dividend was discontinued in '94. (C) Includes intangibles. In '08: \$2.5 billion, \$7.18 a share. (D) In millions, adjusted for stock splits.