| RES | | | | SE-RM |) | | R P | | 40.4 | 9 P/E Rati | o 26 . | | ng: 29.3) an: 30.0) | RELATIV P/e rati | 1.4 | 9 div'd Yld | | Nil | /ALUI LINE | Ξ | | |
|--|---|----------------------|--------------------------|----------------------------------|---|---|-------------------------|----------------------------------|-------------------------|-------------------------|----------------|----------------|------------------------|---------------------|---------------------------------------|-----------------------------------|--|-------------------------|-----------------------------|------------------|------------------------|--|
| TIMELIN | | Lowered | | High: Low: | 2.9 1.3 | 3.9 2.1 | 12.1 3.5 | 13.0 4.8 | 21.4 9.9 | 31.1 18.1 | 27.0 12.1 | 23.3 14.7 | 26.0 20.2 | 42.8 24.5 | 51.2 36.8 | 56.2 38.3 | | | | Price 2011 | | |
| AFETY ECHNI | | New 3/12 Lowered | | LEGEN 20 | NDS 1.0 x "Cash alative Price | n Flow" p s | sh | | | _ | | | | | | | | | | | 128 | |
| | GAL -1 30 (1.00 = | | 8/3/07 | 2-for-1 sp | lit 4/00 | e Strength | | | | | | | | | | | | | | | 96 80 | |
| 2010 | 0-12 PR | OJECTIC | DNS nn'l Total | 2-for-1 sp Options: Shaded | Yes | ates recess | ion | | | | | | | 2-fo | | ul | | | | | -64 | |
| liah | 85 (+1 | Gain 110%) | Return 21% | | | | | | | | | | | * | | ··· | | | | | +48 +40 | |
| .ow | | +35%) | 9% | | | | | | 2-for-1 | լողել | | | | | | | | | | | 32 24 | |
| | OND | JFM 0 0 0 | A M J 0 0 0 | | | | | | | III | | | | | | | | | | | 16 | |
| ptions | 0 5 1 | 0 7 0 1 8 2 | 0 1 0 | | | | | <u>II .</u> | | | | | | | · · · · · · · · · · · · · · · · · · · | ••. | | % то | T. Retur | | _12 | |
| nstitut | tional E 3Q2006 | Decision 4Q2006 | ns 1Q2007 | | | | | | | | · · · · · | •••••• | ••• ^{•••} •• | • | | | | // 10 | | VL ARITH. | | |
| o Buy o Sell | 119 123 | 104 133 | 119 95 | Percent shares traded | t 30 - 20 - 10 - | | | 1 49 49 | | | | 1.111. 111 | | | | | | 1 yr. 3 yr. | -7.4 75.4 | 18.6 50.4 | E | |
| lld's(000) | 55552 1992 | 51551 1993 | 48759 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | | 2004 | 2005 | | 2007 | 2008 | 5 yr. © VAL | 217.1 UE LINE P | 127.4 UB INC. | 10-1 | |
| | | | | .90 | .60 | .85 | 1.13 | 1.50 | 1.89 | 2.46 | 3.11 | 4.10 | 5.01 | 6.08 | 8.02 | 9.20 | 10.65 | Sales pe | ersh A | , | 14.4 | |
| | | | | .13 .16 | .10 .08 | .18 .13 | .24 .18 | .34 | .47 .35 | .58 .45 | .72 .55 | .87 .67 | 1.11 | 1.33 | 1.76 1.22 | 2.00 1.38 | 2.35 1.70 | | low" per s | | 3.5 2.7 | |
| | | | | | | | | | | | | | | | | | Nil | Div'ds D | Decl'd per | sh | Ν | |
| | | | | .07 1.10 | .03 .68 | .07 .77 | .17 .87 | .35 1.21 | .26 1.54 | .44 1.59 | .43 2.94 | .38 4.29 | .85 5.34 | .57 6.77 | 1.36 9.75 | 1.05 11.95 | 1.20 13.50 | | ending p alue per sl | | 1.2 20.1 | |
| | | | | 26.14 | 57.38 | 57.62 | 58.62 | 59.23 | 61.19 | 62.96 | 65.61 | 66.74 | 67.72 | 70.00 | 75.67 | 78.00 | | Commo | n Shs Out | st'g D | 85.0 | |
| | | | | 8.8 .59 | 22.5 1.41 | 19.2 1.11 | 21.9 1.14 | 29.7 1.69 | 33.0 2.15 | 43.9 2.25 | 41.7 2.28 | 24.3 1.39 | 27.2 1.44 | 29.5 1.57 | 32.7 1.74 | 33.4 1.76 | | | n'I P/E Rat P/E Ratio | | 26. 1.7 | |
| | | | | | | | | | | | | | | | | | | - | n'l Div'd Y | ield | ٨ | |
| otal De | ebt \$116. | .0 mill. 🛙 | as of 6/30 Due in 5 Y | /07 írs \$55.0 | mill. | 49.2 22.2% | 66.5 31.0% | 88.6 33.0% | 115.6 34.1% | 155.2 33.1% | 204.1 30.0% | 273.6 29.2% | 339.3 30.4% | 425.5 32.3% | 607.0 28.7% | 716.3 27.5% | 850 28.8% | Sales (\$ Operatir | mill) 1g Margin | | 122 33.0 | |
| | : \$87.6 m t include: | | | st \$5.0 mi n of capita | | 2.6 | 3.2 | 4.0 | 6.2 | 7.0 | 10.0 | 12.6 | 17.7 | 28.3 | 41.0 | 46.5 | 52.0 | Deprecia | ation (\$mi | II) | 65 | |
| ases.) | | | | (9% of C | Capital) | 7.5 32.6% | 10.6 34.1% | 16.1 34.5% | 22.2 34.9% | 29.6 35.1% | 37.5 31.3% | 45.7 31.9% | 57.3 32.3% | 64.8 33.0% | 92.5 31.3% | 108.1 31.5% | 137.5 32.0% | | Tax Rate | | 2: 34.0 | |
| eases | Uncanit | alized A | nnual ren | | . , | 15.2% 34.4 | 16.0% 32.7 | 18.2% 32.6 | 19.2% 47.6 | 19.1% 144.3 | 18.4% 144.6 | 16.7% 191.3 | 16.9% 217.2 | 15.2% 141.6 | 15.2% 381.3 | 15.1% 466.4 | 16.2% 545 | Net Prof | | nill) | 19.0 9 | |
| Leases, Uncapitalized Annual rentals \$7.6 mill. No Defined Benefit Pension Plan | | | | | | .3 .3 | | 32.0 | 47.0 | 144.5 150.0 | 123.3 | 191.3 | 113.3 | 58.9 | 116.2 | 400.4 87.6 | 545 85.0 | - | g Cap'l (\$n erm Debt (| | 75 | |
| | d Stock | | 04 | _ | | 44.6 16.6% | 50.8 20.9% | 71.6 22.5% | 94.0 23.7% | 100.4 | 192.9 12.4% | 286.4 11.8% | 361.5 12.2% | 474.1 | 738.1 | 931.2 11.0% | 1080 12.0% | | uity (\$mill) on Total C | | 17 13.0 | |
| s of 4/2 | 27/07 | | 581 share | | | 16.7% | 20.9% | 22.5% | 23.7% | 29.5% | 19.4% | 16.0% | 15.8% | 13.7% | 12.5% | 11.6% | 12.5% | Return o | on Shr. Eq | uity | 13.5 | |
| | NT POSI | | on (Mid C 2005 | | 6/30/07 | 16.7% | 20.9% | 22.5% | 23.7% | 29.5% | 19.4% | 16.0% | 15.8% | 13.7% | 12.5% | 11.6% | 12.5% Nil | | d to Com I Is to Net F | • | 13.5° N | |
| (\$MILL) Cash Assets 142.2 219.5 277.7 Receivables 104.0 138.1 167.8 Inventory (FIFO) 89.1 116.2 157.2 Other 24.9 36.5 64.8 Current Assets 360.2 510.3 667.5 | | | | | BUSINESS: ResMed Inc. develops, manufactures, and distributes medical equipment for treating, diagnosing, and managing sleep- disordered breathing (SDB) and other respiratory disorders. or or Nil All Div'ds to Net Prov depreciation rate: 9.6%. S37.2 mill (6.1% of depreciation rate: 9.6%. Has about 2500 employees. disordered breathing (SDB) and other respiratory disorders that occur during sleep. Main other respiratory disorders Main other respiratory disorders Rowe Price, 6.0% (9/06 proxy). Chairman, President Peter C. Farrell. Inc.: DE. Danielson S | | | | | | | | | | | | f sales) es. Office idelity, 6 ent & Cl | ers an .5%; EO: D | | | | |
| Accts Payable 34.4 45.0 53.0 Debt Due 115.4 4.9 28.4 | | | | | 28.4 | through a combination of wholly-owned subsidiaries and independ- CA 92064. Teleph | | | | | | | | | | hone: 85 | one: 858-746-2400. Internet: www.resmed.com. | | | | | |
| Other 68.8 79.1 119.7 Current Liab. 218.6 129.0 201.1 | | | | | | ResMed closed out fiscal 2007 in re - stock appea spectable fashion (ended June 30th). sure it faced | | | | | | | | | | ed fol | ars to have overcome the pres | | | | | |
| ANNUAL RATES Past Past Est'd '04-'06 f change (per sh) 10 Yrs. 5 Yrs. to '10-'12 | | | | | | The medical device maker recently uct recall a | | | | | | | | | | nnounced in April. The medica | | | | | | |
| Sales 24.0% 26.5% 14.5% "Cash Flow" 28.5% 25.0% 16.5% | | | | | | reported a healthy fourth quarter. Share device n earnings were a penny higher than the new pr | | | | | | | | | prod | ducts in the mask and flow | | | | | | |
| Earnings 23.5% 23.0% 18.5% Dividends Nil | | | | | | year-ago tally on a 12% sales gain. generator ResMed benefited from 10% revenue months. I | | | | | | | | | rator (| divisions in the coming six to 12 | | | | | | |
| Book Value 23.5% 38.0% 18.5% Fiscal QUARTERLY SALES (\$ mill.) A Full. | | | | | | growth in the Americas and a 14% reve- company re | | | | | | | | | | receiv | eceived a positive response to | | | | | |
| Year Ends Sep.30 Dec.31 Mar.31 Jun.30 Fiscal Year | | | | | | nue advance in all other regions. The com- the recentl pany's <i>Adapt SV</i> , designed to treat central <i>Quattro</i> and | | | | | | | | | | | | | | | | |
| 2004 72.9 82.3 91.2 92.9 339.3 2005 87.7 103.9 108.5 125.4 425.5 | | | | | sleep apnea, continued to perform well in Investors v the June period. It seems as though sleep- also find | | | | | | | | | | with | with a long-term bent may | | | | | | |
| 2006 127.1 146.4 162.3 171.2 607.0 2007 163.6 178.4 183.0 191.3 716.3 | | | | | related conditions are steadily gaining creas | | | | | | | | | | | | | | | | | |
| 2008 | 190 | 210 | 220 | 230 | 850 | | | | | | | | | arou | nd the (SD | e glob B) an | e of s d obs | sleep-o structi | disord ive sla | ered een a | brea pne | |
| iscal Year Inds | cal EARNINGS PER SHARE ^B Full ar Sep.30 Dec.31 Mar.31 Jun.30 Year | | | | | We are optimistic about the potential thin for growth in fiscal 2008. There has (OS, been continued robust demand for the com | | | | | | | | | OSA) augurs well for ResMed. As th | | | | | | | |
| 004 | .18 | .20 | .22 | .22 | .82 | | | | nasa | | | | | | | | | | | | | |
| 2005 | .20 .24 | .25 .30 | .25 .34 | .21 .34 | .91 1.22 | | | | of full- <i>Adap</i> | | | | | | | | | | | | | |
| 2007 | .32 .36 | .37 .41 | .34 .44 | .35 .49 | 1.38 1.70 | Tang | <i>go</i> , a | contir | uous | positi | ve aiı | way | pres- | tion, | the r | nedica | al dev | vice m | naker's | s focu | is o | |
| Cal- | QUA | RTERLY D | IVIDENDS | PAID | Full | | | | nd R ct, has | | | | | | | | | | | | | |
| endar Mar.31 Jun.30 Sep.30 Dec.31 Year 2003 | | | | | Year | patie | ents | în t | he lo | wer-i | ncome | e ma | rket. | healt | h risk | s sho | uld be | ear fru | uit ove | er the | lon | |
| 2004 NO CASH DIVIDENDS 2005 BEING PAID 2006 2007 | | | | | grow Now | vth we v may | e look 7 be a | ough for thi an op mitm | s fisc port i | al yea 1nisti | r. c tim | e to | rewa appro | rd inv eciatio | vestor: on ove | s witł r the | n abov pull t | ve-ave | rage)-2012 | pric 2. | | |
| Fiscal | ed earni FY'01, 2 | ings. Ex ?7¢; FY' | 05, 3¢; | onrecurrir FY'06, 4 | ¢; lìon | ncludes or \$3.25 | a share. | es. In FY | 07: \$253. | 4 mil- | | | | | | Sto Prio | ck's Pric | e Stabili h Persis | tence | :h | B++ 70 90 100 | |

(b) Initiate animity. Excludes noninectining (c) includes interligibles. In POT. \$253.4 finite losses: FY'05, 3¢; FY'06, 4¢; lion or \$3.25 a share.
FY'07, 54¢. Next earnings report due late Oc- (D) in millions, adjusted for splits.
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