

QUARTERLY SALES (\$ mill.) Mar.31 Jun.30 Sep.30 Dec.31 endar Year 2005 12.1 11.8 12.8 16.2 52.9 2006 19.7 20.2 18.1 75.1 17.1 2007 16.3 16.2 15.3 32.6 80.4 24.5 30.0 30.0 105 2008 20.5 2009 30.0 40.0 40.0 135 25.0 EARNINGS PER SHARE A Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 endar Year 2005 .11 .33 .08 .28 2006 .05 .09 .06 .04 .29 2007 .03 .01 .21 2008 .07 .08 .11 .14 .40 2009 .11 .12 .17 .20 .60 **QUARTERLY DIVIDENDS PAID** Cal-Full Mar.31 Jun.30 Sep.30 Dec.31 Year endar 2004 2005 NO CASH DIVIDENDS 2006 BEING PAID 2007 2008

first-quarter performance that fell well below expectations. In particular, the airpollution control (APC) unit reported lackluster results. Additionally, a higher-thanexpected level of both operating expenses and stock-based compensation also hurt the bottom line.

developer of tech-However, the nologies for air pollution systems should still have a good year. APC has a sales cycle that favors the second half of the year. Additionally, the segment has a healthy backlog. With the recent announcements of two new orders (\$5.0 million each) for nitrogen oxide reduction systems, the segment's backlog stands at nearly \$30 million. Furthermore, the fuel treatment business ought to also have a good year. Fuel-Tech's patented Targeted In Furnace Injection technology represents a growing and potentially lucrative market. The technology uses chemicals to improve the efficiency and reliability of combustion units. It is being applied to such systems that burn coal, biomass, oil, and municipal

all of 2007. We expect wide earnings-pershare gains in both 2008 and 2009.

Prospects for next year remain robust. Interest in the Far East is building up for the company's urea-to-ammonia conversion technology. Furthermore, demand for Fuel-Tech's offerings should remain vibrant in the U.S. as utilities work to comply with the clean air interstate rule (effective 2009).

Fuel-Tech is positioned to register wide bottom-line gains in the years ahead. Abundance of coal in both the U.S. and emerging countries, such as China and India, is leading to a jump in coalfired generating capacity. In order to protect their respective ecosystems, many of these countries are passing stringent pollution guidelines. Consequently, the company's products are positioned to benefit from the global initiative for clean energy.

This neutrally ranked stock offers good long-term capital gains potential.

Dominic B. Silva

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(A) Diluted Earnings. Excluding nonrecurring gains (losses): '00, (3¢). Next Earnings report due in early August.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 10 85 **Earnings Predictability**