

| CURRENT POSITION | 2006 | $\mathbf{2 0 0 7}$ | $\mathbf{1 2 / 3 1 / 0 8}$ |
| :--- | ---: | ---: | ---: |
| (\$MLLL.) | 52.7 | 95.0 | 56.4 |
| Cash Assets | 80.8 | 100.7 | 131.5 |
| Receivables | 80.3 | 80.4 | 61.6 |
| Other | 813.8 | 276.1 | 249.5 |
| Current Assets | 10.9 | 15.7 | 17.1 |
| Accts Payable | 80.7 | 128.6 | 119.7 |
| Other | 91.6 | 144.3 | 136.8 |
| Current Liab. |  |  |  |
|  |  |  |  |

ANNUAL RATES Past Past Est'd '05-'07 $\begin{array}{llll}\text { of change (per sh) } & 10 \text { Yrs. } & 5 \text { Yrs. } & \text { to '12'14 } \\ \text { Revenues } & 19.0 \% & 15.5 \% & 23.5 \%\end{array}$ Revenues "Cash Flow" Earnings Book Value

$15.5 \% ~ 17.5 \% ~ 23.5 \%$ $\begin{array}{lll}15.5 \% & 17.0 \% & 22.0 \% \\ & 24.5 \%\end{array}$ $\begin{array}{lll}15.5 \% & 17.0 \% & 24.5 \% \\ & 31.5 \% & 27.0 \%\end{array}$ | $13.5 \%$ | $31.5 \%$ | $25.0 \%$ |
| :--- | :--- | :--- |

BUSINESS: Strayer Education, Inc., through its subsidiary, Strayer University, offers graduate and undergraduate, business, information technology, education and public administration degree programs. As of $12 / 31 / 07$, student enrollment was about 36,000 students, incl. students taking at least one class at Strayer ONLINE, which offers courses over the Internet; there are 55 campuses in

## Strayer Education continues to post

 solid results. During the fourth quarter, the company reported a $28 \%$ year-overyear jump in sales, driven primarily by higher enrollment and a $5 \%$ tuition increase that was implemented last J anuary. Total enrollment for the 2008 winter term increased $22 \%$ from a year ago, to 45,697. New student enrollments continued to grow at a nice clip, climbing 20\%, while the number of global online students jumped $47 \%$. Share net for the period increased $28 \%$ from a year ago, thanks to the robust revenue gains and healthy enrollment figures.We anticipate that 2009 will be another good year for Strayer. We expect topand bottom-line growth of $25 \%$ and $23 \%$, respectively, for the year. The educator ought to continue to benefit from solid enrollment figures, as well as another 5\% tuition increase that it implemented in J anuary. Strayer has already opened two new campuses in Augusta, Georgia and Huntsville, Alabama. It plans to open three more in the spring term, in AIIentown, Pennsylvania; Charleston, West Virginia; and Salt Lake City, Utah, all of

Wash., D.C., MD, NC, PA, DE, SC, GA, FL, TN, \& VA. Baron Capital Group owns $10.1 \%$ of common stock; Morgan Stanley, 5.9\%. Off. \& dir. own 2.8\% (4/08 Proxy). Has about 1,700 employees. Chairman and CEO: Robert S. Silberman. Incorporated: Maryland. Address: 1100 Wilson Boulevard, Suite 2500, Arlington, VA 22209. Telephone: 703-247-2500. Internet: www.strayereducation.com.
which are new markets. For the year, we anticipate that the company will open 11 campuses, and this ought to help boost sales and profits.
Strayer is committed to its growth strategy. Besides its focus on expanding the number of new campuses, it is investing in its online offerings. The online division has experienced extraordinary growth in recent quarters, and the company wants to ensure that it is upgrading its offerings to accommodate the surge. Strayer also maintains strong cash flows and a healthy balance sheet, with no debt, and this should allow continuation of its sharebuyback program.
Strayer is ranked to outperform the broader market averages over the next six to $\mathbf{1 2}$ months. The company will likely continue to benefit from robust enrollment growth, tuition increases, and the addition of new campuses, although the costs related to opening these new schools may temper some of the bottom-line advance. Over the 3- to 5 -year period, these shares offer above-average appreciation potential at the current quote.
I ason Dalavagas
May 1, 2009
(A) Diluted earnings per share. Excludes non- (B) Dividends historically paid in late January, (C) In millions, adjusted for stock split. recurring gains: '01, 3¢; '03, 74. Next earnings report due early May.
(B) Dividends historically paid in late January, May, September, December. Paid special dividend of $\$ 2.00$ per share in January 2008.- Dividend reinvestment plan available.

