

| Cash Assets | 2540 | 2925 | 3072 | BUSINESS: Texas Instruments Incorporated is a global |
| :---: | :---: | :---: | :---: | :---: |
| Receivables | 913 | 1277 | 1518 | turer of semiconductors and electronic products. The company is |
| Inventory (Avg Cst) | 1375 | 1202 | 1520 | the leading supplier of digital signal processors and analog devices. |
| Other | 962 | 710 | 950 | Markets electrical controls, educational and productivity solutions, |
| Current Assets | 5790 | 6114 | 7060 | rets electrical controls, educational and productivity solutions, |
| Accts Payable | 324 | 503 | 621 | metallurgical materials. Royalty income from licensing proprie- |
| Debt Due |  |  |  | tary technology is significant. Acquired Burr-Brown, 8/00; Unitrode, |
| Other | 1208 | 1084 | 1360 |  |

Current Liab.

| ANNUAL RATES | Past | Past | Est'd '08-'10 |
| :--- | ---: | :---: | :---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to '14.'16 |
| Sales | $5.0 \%$ | $10.0 \%$ | $10.5 \%$ |
| "Cash Flow" | $6.0 \%$ | $10.0 \%$ | $10.0 \%$ |
| Earnings | $9.5 \%$ | $21.0 \%$ | $15.5 \%$ |
| Dividends | $17.5 \%$ | $35.0 \%$ | $13.5 \%$ |
| Book Value | $5.0 \%$ | $2.0 \%$ | $10.5 \%$ |


| Dividends Book Value |  | $\begin{array}{rr} 17.5 \% & 3 \\ 5.0 \% & \end{array}$ |  | $\begin{array}{r} 35.0 \% \\ 2.0 \% \end{array}$ | $\begin{aligned} & 13.5 \% \\ & 10.5 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar | QUARTERLY SALES (\$ mill.) |  |  |  | Full Year |
|  | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2008 | 3272 | 3351 | 3387 | 2491 | 12501 |
| 2009 | 2086 | 2457 | 2880 | 3004 | 10427 |
| 2010 | 3205 | 3496 | 3740 | 3525 | 13966 |
| 2011 | 3410 | 3570 | 3810 | 3620 | 14410 |
| 2012 | 3510 | 3673 | 3912 | 3725 | 14820 |
| $\begin{aligned} & \text { Cal- } \\ & \text { endar } \end{aligned}$ | EARNINGS PER SHARE ${ }^{\text {B }}$ |  |  |  | Full <br> Year |
| 2008 | 49 | . 44 | . 43 | .210 | 1.57 |
| 2009 | . 01 | . 20 | . 42 | . 52 | 1.15 |
| 2010 | . 52 | . 62 | . 71 | .64E | 2.49 |
| 2011 | . 58 | . 64 | . 75 | . 68 | 2.65 |
| 2012 | . 61 | . 68 | . 79 | . 72 | 2.80 |
| Calendar | $\begin{gathered} \hline \text { QUAR } \\ \text { Mar. } 31 \end{gathered}$ | $\begin{gathered} \text { TTERLY DII } \\ \text { Jun. } 30 \end{gathered}$ | IDENDS P | $\begin{aligned} & \text { PAID C } \\ & \text { Dec. } 31 \end{aligned}$ | Full Year |
| 2007 | . 04 | . 08 | . 08 | . 10 | . 30 |
| 2008 | . 10 | . 10 | . 10 | . 11 | . 41 |
| 2009 | . 11 | . 11 | . 11 | . 12 | . 45 |
| 2010 | . 12 | . 12 | . 12 | . 13 | 49 |
| 2011 | 13 |  |  |  |  |

Texas Instruments appears to be well positioned to continue gaining market share in its core semiconductor businesses. Improved demand in electronics end markets is driving a cyclical upturn in the semiconductor industry. We forecast additional sales and profit growth for 2011, following the strong rebound in 2010. Analog chips should be helped by strength in both high-performance and high-volume products, while embedded processing should be aided by increases in digital signal processor and microcontroller catalog products. Wireless is expected to grow due to higher demand for connectivity products.

## However, the earthquake in J apan

 has introduced some uncertainty into the picture. The company said it sustained substantial damage to its Miho factory near Tokyo, and that the plant would return to full production in mid July. Meanwhile, TXN is moving production to other sites to make up for about $60 \%$ of the Miho factory's production. As a result, the company will likely lose some revenue in the first half, but it is difficult to make specific projections at this time.10/99. Sold DRAM business, 10/1/98; defense business, 7/11/97. R\&D, $11.2 \%$ of 2010 revenues. Has 26,584 empls. Capital Research owns $9.5 \%$ of common stock; Off. and dir. own $1.3 \%$ of stock (3/11 proxy). CEO \& Pres.: Richard Templeton. Inc.: DE. Address: 12500 TI Boulevard, P.O. Box 660199, Dallas, TX $75266-$ 0199. Telephone: 972-995-3773. Internet: www.ti.com.

The outlook for 2012 and beyond looks relatively promising, enhanced by TXN's strong market position in several chip sectors, including analog and embedded processing, and by higher levels of manufacturing capacity.
The very healthy balance sheet should support the product development program, as well as the expansion of production facilities. TXN has over \$3 billion of cash and no debt, even after repurchasing $\$ 2.45$ billion of common stock last year. Cash flow from operations jumped $45 \%$ to $\$ 3.8$ billion during 2010.
This chip stock may be appealing to investors as a way to play the cyclical recovery in the semiconductor industry. It is pegged to outperform the market in the year ahead, reflecting the positive momentum of sales and profits in recent quarters. And despite the upturn in price over the past six months, the equity still has above-average appreciation potential out to the 2014-2016 horizon. Moreover, the stock's valuation is very reasonable. Based on estimated 2011 earnings, TXN's price-earnings ratio is about 13. Lester Ratcliff

April 8, 2011

