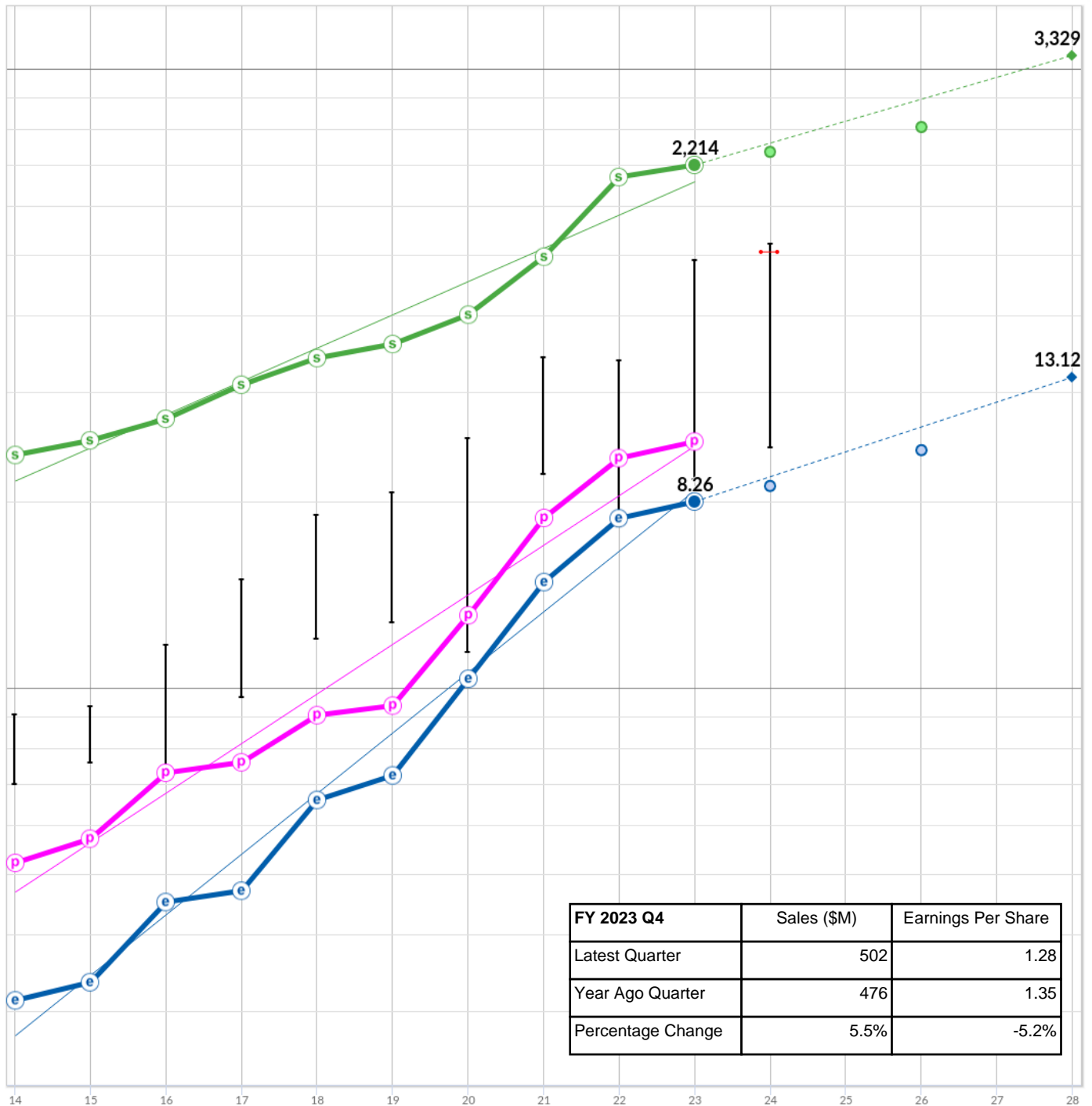


# Stock Selection Guide

Company	Simpson Manufacturin		Date	03/05/24	
Prepared by	Ty H.		Data taken from	BI Stock Data	
Where traded	NYS	Industry	Lumber & Wood Production		
Capitalization --- Outstanding Amounts	Reference				
Preferred (\$M)	0.0	% Insiders	% Institution		
Common (M Shares)	42.7		16.4	68.1	
Debt (\$M)	551.6	% to Tot Cap	24.7	% Pot Dil	0.5

Symbol: SSD

## 1 VISUAL ANALYSIS of Sales, Earnings, and Price



FY 2023 Q4	Sales (\$M)	Earnings Per Share
Latest Quarter	502	1.28
Year Ago Quarter	476	1.35
Percentage Change	5.5%	-5.2%

- |                                   |       |  |       |
|-----------------------------------|-------|--|-------|
| (1) Historical Sales Growth       | 13.2% | (3) Historical Earnings Per Share Growth       | 25.3% |
| (2) Estimated Future Sales Growth | 8.5%  | (4) Estimated Future Earnings Per Share Growth | 9.7%  |

## 2 EVALUATING Management

Simpson Manufacturin

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Last 5 Year Avg.
% Pre-tax Profit on Sales	13.2%	13.7%	16.1%	14.8%	16.0%	15.7%	19.7%	22.8%	21.2%	21.5%	20.2%
% Earned on Equity	7.3%	7.9%	10.3%	9.9%	13.4%	15.0%	19.3%	23.6%	24.7%	21.1%	20.7%
% Debt To Capital	0.0%	0.0%	0.0%	0.4%	0.0%	3.8%	4.5%	3.7%	31.0%	24.7%	13.5%

## 3 PRICE-EARNINGS HISTORY as an indicator of the future

This shows how stock prices have fluctuated with earnings and dividends. It is building block for translating earnings into future stock prices.

**CLOSING PRICE** 209.10 (03/05/24)      **52-WEEK HIGH** 215.01      **52-WEEK LOW** 100.84

	A	B	C	D	E	F	G	H
Year	Price		Earnings	Price Earnings Ratio		Dividend	% Payout	% High Yield
	High	Low	Per Share	High A / C	Low B / C	Per Share	F / C * 100	F / B * 100
2019	85.4	52.5	2.98	28.6	17.6	0.91	30.5	1.7
2020	104.3	47.0	4.27	24.4	11.0	0.92	21.5	2.0
2021	141.3	91.3	6.12	23.1	14.9	0.98	16.0	1.1
2022	139.5	75.3	7.76	18.0	9.7	1.03	13.3	1.4
2023	202.1	89.5	8.26	24.5	10.8	1.07	13.0	1.2
<b>AVERAGE</b>		<b>71.1</b>		<b>23.7</b>	<b>12.8</b>		<b>18.9</b>	
CURRENT/TTM			8.26	26.0	12.2	1.08	13.1	
<b>AVERAGE PRICE EARNINGS RATIO: 18.3</b>					<b>CURRENT PRICE EARNINGS RATIO: 25.3</b>			

## 4 EVALUATING RISK and REWARD over the next 5 years

Assuming one recession and one business boom every 5 years, calculations are made of how high and how low the stock might sell. The upside-downside ratio is the key to evaluating risk and reward.

### A HIGH PRICE - NEXT 5 YEARS

Avg. High P/E 24.0 X Estimate High Earnings/Share 13.12 = Forecasted High Price \$ 314.9

### B LOW PRICE - NEXT 5 YEARS

(a) Avg. Low P/E 13.0 X Estimate Low Earnings/Share 8.26 = Forecasted Low Price \$ 107.4

(b) Avg. Low Price of Last 5 Years 71.1

(c) Recent Market Low Price 75.3

(d) Price Dividend Will Support  $\frac{\text{Indicated Dividend}}{\text{High Yield}} = \frac{1.08}{1.96\%} = 55.2$

Selected Forecasted Low Price \$ 107.4

### C ZONING using 25%-50%-25%

Forecasted High Price 314.9 Minus Forecasted Low Price 107.4 = 207.5 Range. 25% of Range 51.9

Buy Zone 107.4 to 159.3

Hold Zone 159.3 to 263.1

Sell Zone 263.1 to 314.9

Present Market Price of 209.10 is in the **HOLD** Zone

### D UPSIDE DOWNSIDE RATIO (POTENTIAL GAIN VS. RISK OR LOSS)

$\frac{\text{High Price} - \text{Present Price}}{\text{Present Price} - \text{Low Price}} = \frac{314.9 - 209.10}{209.10 - 107.4} = \frac{105.84}{101.70} = 1.0$  To 1

### E PRICE TARGET (Note: This shows the potential market price appreciation over the next five years in simple interest terms.)

$\frac{\text{High Price} - \text{Closing Price}}{\text{Closing Price}} = \frac{314.9 - 209.10}{209.10} = 1.5062 \times 100 = 150.62 - 100 = 50.6$  % Appreciation

## 5 5-YEAR POTENTIAL

This combines price appreciation with dividend yield to get an estimate of total return. It provides a standard for comparing income and growth stocks.

A  $\frac{\text{Indicated Annual Dividend}}{\text{Closing Price}} = \frac{1.08}{209.10} = 0.0052 = 0.5\%$  Current Yield

### B AVERAGE YIELD - USING FORECAST HIGH P/E

$\frac{\text{Avg. \% Payout}}{\text{Forecast High PE}} = \frac{28.4\%}{24.00} = 1.2\%$

### AVERAGE YIELD - USING FORECAST AVERAGE P/E

$\frac{\text{Avg. \% Payout}}{\text{Forecast Average PE}} = \frac{28.4\%}{18.50} = 1.5\%$

### C COMPOUND ANNUAL RETURN - USING FORECAST HIGH P/E

Annualized Appreciation 8.5 %  
Average Yield 1.2 %  
Annualized Rate of Return 9.7 %

### COMPOUND ANNUAL RETURN - USING FORECAST AVG P/E

Annualized Appreciation 3.0 %  
Average Yield 1.5 %  
Annualized Rate of Return 4.6 %