

dustry. These mirrors use sensors to detect glare from trailing approaching vehicles and darken to protect the driver's vision. It also makes dimmable aircraft windows for the aviation industry. Sells to most of the major automakers (has 3 customers who each ac-

Vanguard owns 9.6% of common stock; BlackRock, 8.9%; officers and directors, less than 1.0% (4/24 proxy). Pres. and CEO: Steve Downing. Inc.: MI. Address: 600 N. Centennial Street, Zeeland, MI 49464. Telephone: 616-772-1800. Internet: www.gentex.com.

ANNUAL RATES Past Past Est'd '21-'23 10 Yrs. 7.5% 8.5% 8.5% 5 Yrs. 4.0% 1.0% 1.0% to '27-'29 10.5% of change (per sh) Sales "Cash Flow" 11.0% 12.5% Earnings Dividends Book Value 6.5% 8.0% 6.0% 9.5%

948.7

151.7

98.9

250.6

Current Assets

Accts Payable Debt Due

Current Liab.

1072.6

191.7

304.4

997.7

184.4

87.2

271.6

Cal-	QUARTERLY SALES (\$ mill.)				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2021	483.7	428.1	399.6	419.8	1731.2
2022	468.3	463.5	493.6	493.6	1919.0
2023	550.8	583.5	575.8	589.1	2299.2
2024	590.2	620	640	649.8	2500
2025	650	670	680	700	2700
Cal-	EARNINGS PER SHARE A Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2021	.46	.39	.32	.35	1.52
2022	.37	.31	.31	.37	1.36
2023	.42	.47	.45	.50	1.84
2024	.47	.50	.55	.63	2.15
2025	.60	.60	.60	.65	2.45
Cal-	QUARTERLY DIVIDENDS PAID B Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2020	.115	.12	.12	.12	.475
2021	.12	.12	.12	.12	.48
2022	.12	.12	.12	.12	.48
2023	.12	.12	.12	.12	.48
2024	12	12			l

Gentex began 2024 with solid results. First-quarter sales of \$590 million, a record, increased 7% compared to the previous-year tally. The growth was achieved despite a 3% decline in industry light-vehicle production in North America, Europe, Japan, and South Korea. Total auto-dimming mirror units also decreased 2%, to 12.47 million. The top-line advance was driven by strong content growth due to higher launch rates and increased take rates of the company's Full Display Mirrors and other advanced features. Margins widened thanks to the higher sales, lower raw material costs, and favorable pricing. Manufacturing efficiencies also provided a boost to the bottom line. These factors more than offset higher staffing and engineering-related expenses. All told. share earnings of \$0.47 increased 12% compared to the previous-year figure.

We expect good top- and bottom-line growth in 2024. Management maintained its forecast for sales of between \$2.45 billion and \$2.55 billion. It looks for total light-vehicle production to be flat with the 2023 figure, as gains in North America and China are expected to be offset by

declines in Europe, Japan, and South Korea. Sales at Gentex ought to continue to outperform the broader market thanks to the ongoing expansion of its product content, including advanced features and new electronic technologies. Margins will likely widen further, driven by the higher sales, cost-improvement initiatives, and easing of inflationary pressures on operating expenses. Stock repurchases should also provide a boost to share earnings.

We look for good sales and earnings growth next year, as well. Management believes total global light-vehicle production will rise 2% in 2025. Demand will probably strengthen further in North America and China, with improving conditions in Europe. Ongoing easing of inflationary cost pressures, along with benefits from cost-cutting initiatives, ought to support double-digit earnings growth.

Shares of Gentex are ranked to track the broader market averages in the coming six to 12 months. But over the 3- to 5-year period, the stock, which has a Safety rank of 2 (Above Average), offers worthwhile price appreciation potential. Iason Dalavagas June 7, 2024

(A) Diluted earnings. Quarterly earnings may not sum due to rounding. Next earnings report due late July.

April, July, and October. **(C)** In millions, adjusted for stock split.

Company's Financial Strength Stock's Price Stability B++ 95 Price Growth Persistence 85 **Earnings Predictability**