

SCHWAB EQUITY RATING

С	Market Percentile	perform Ranking: 56	Data as of 0	5/31/2024
Α	1-10	Strongly Outpe	erform	BUY
В	11-30	Outperform		BUY
С	31-70	Marketperform	ı	HOLD
D	71-90	Underperform		SELL
F	91-100	Strongly Unde	rperform	SELL

PRICE VOLATILITY OUTLOOK

Low	Below average price volatility Data as of 05/31/2024
High	Above average price volatility
Medium	Average price volatility
Low	Below average price volatility
N/A	Volatility score not available

RATIONALE BEHIND OUR C RATING ON EXLS

For details about inputs to Schwab Equity Rating, see "Schwab Equity Ratings Foundations" in the "Stocks" article library under Market Insight.

	0		
	THIS WEEK	LAST WEEK	AVERAGE IMPORTANCE
B Growth Grade	Positive	Neutral	Low
C Quality Grade	Neutral	Neutral	Medium
C Sentiment Grade	Neutral	Neutral	High
B Stability Grade	Positive	Positive	Medium
C Valuation Grade	Neutral	Neutral	Medium

Last week's rating: C Marketperform

document

page 4 within this report.

Last week's rating: Low

Percentile Ranking: 61 Data as of 05/24/2024

Schwab Equity Ratings is a quantitative measure of the

twelve months in relation to its market peers.

equity's prospects for stock price appreciation over the next

For more details about the quantitative model's design and intent, please review the Schwab Equity Ratings Foundations

For more information on important disclosures please visit

Price Volatility Outlook measures the degree of variance

measurement is based on a six month forecast.

typically demonstrated by the equity in relation to its peers within the same A-F ratings group. The outlook's

Investment suitability is partially dependent on your portfolio

risk tolerance. Positive or negative connotations associated

with the price volatility outlook score should mirror your personal risk appetite. For more information, please consult Managing a Portfolio Using Schwab Equity Ratings.





Schwab Equity Ratings® Report Report generated on 06/02/2024, 04:15 AM

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Data as of 05/31/2024 **BUSINESS SUMMARY**

Marketperform

Source: Reuters

ExlService Holdings, Inc. is a data analytics and digital operations and solutions company. The Company partners with clients using a data and artificial intelligence (AI)-led approach. The Company's segments include Insurance, Healthcare, Analytic... For more details, see page 2.

OVERVIEW

Sour Ρ

Data as of 05/24/2024

▲ IMPROVED VS. PREVIOUS WEEK

DECLINED VS. PREVIOUS WEEK

Price as of 5/31/24	\$29.86
Market Capitalization	\$4.9 Billion
Asset Class	Small Cap
Beta	1.02

SECTOR/INDUSTRY Source: S&P Glob

Sector Industry	Industrials Professional Services
Sub-Industry	Data Processing &
,	Outsourced Services

METRICS Source: Refinitiv

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VALUE METRICS P/E last 4Q P/E forecast EPS P/Free Cash Flow last 4Q P/Sales last 4Q Price/Book Dividend Yield(%)	EXLS 27.5 18.6 39.9 2.91 6.0	S&P 500 27.1 36.5 30.9 2.87 16.4 1.6
GROWTH METRICS (%)		
1 year sales growth	12.3	3.5
3 year sales growth	19.4	18.7
1 year EPS growth	16.3	-31.5
3 year EPS growth	28.4	35.2
1-year forecast EPS growth	12.4	21.1
Long term growth rate 3-5 yea	rs 14.8	11.5
1 year dividend growth		5.7
3 year dividend growth		11.1
MOMENTUM METRICS (%)		
4 week stock price change	.7	2.9
26 week stock price change	3.4	14.9
FINANCIAL METRICS (%)		
Gross margin	37.3	40.5
Net margin	10.9	10.9
Return on assets	13.2	4.9
Return on equity	22.8	18.8
Return on invested capital	16.5	21.5
Long-term debt/capital	.30	.41



ESG RATING

MSCI ESG Rating

Environmental, Social and Governance (ESG) Ratings Overview

ESG is a term used to describe various investing approaches that emphasize environmental, social and governance factors in addition to risk and return. ESG ratings try to measure a company's exposure to long-term, financially relevant ESG risks so that investors can implement the ESG investing approach they choose.



ESG data source: MSCI

Earnings data source: Refinitiv

				12/2024							
	Lagg	ard		Average	•	Lea	der				
	CCC	В	BB	BBB	А	AA	AAA	Ŷ	Ŵ		
Weighted Average Key Issues Score			Leader		Environment Leader	Social Average	Governance Leader				
	100000	50010				7.0	outorio	10 out of 10	5.2 out of 10	7.3 out of 10	

Data as of 04/12/2024

EARNINGS PE	R SHARE
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Fiscal Year ending in December	2023 Q2	Q 2023 Q3	uarterly \$ 2023 Q4	\$ 2024 Q1	2024 Q2E	:	2020	2021	Annual \$ 2022	2023	2024E
\$0.40 \$0.30 \$0.20 \$0.10 \$0.00	0.29	0.26	0.24	0.29	0.39	\$2.00 \$1.50 \$1.00 \$0.50 \$0.00	0.52	0.67		1.10	1.61
vs. prior year (%)	21.3	20.1	12.2	9.2		3	32.9	29.4	26.1	29.9	
Earnings Surprise(%) # of analysts	<u>▲8.3</u> 9	▲8.5 10	 10		 10		 10	 10	 10	 11	 11

Next earnings announcement is expected in the week of 8/1

REVENUE									R	evenue da	ata source	: Refinitiv
Fiscal Year ending			Q	uarterly \$	\$				/	Annual \$		
in December		2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2E		2020	2021	2022	2023	2024E
	\$0.6B			0.40	0.44B	0.44B	\$2B			1 (10	1.63B	1.81B
	\$0.4B	0.40B	0.41B	0.41B	0.44D	0.44D	\$2B	0.96B	1.12B	1.41B		
	\$0.2B						\$1B \$1B					
	\$0.0B						\$B					
vs. 1 year ago (%	6)	16.8	13.7	10.5	9.0			-3.3	17.1	25.8	15.5	

ANNUAL EARNINGS FORECAST

12/31/2024	MEAN FORECAST \$1.61	CONSENSUS CHANGE IN LAST 30 DAYS \$0.00	FORECAST RANGE \$1.58-\$1.64	NUMBER OF FORECASTS 11
12/31/2025	\$1.83	\$-0.01	\$1.75-\$1.89	11
Next 5 Yr. Growth Rate	14.8%	0.1%	14.5%-15.0%	2

DIVIDENDS

This company does not pay a dividend.

Schwab Equity Ratings® Report Report generated on 06/02/2024, 04:15 AM

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Marketperform



Data as of 05/31/2024 **OTHER OPINIONS CFRA** Recommendation RATING NOT AVAILABLE Morningstar Rating RATING NOT AVAILABLE Argus 12 Month Rating RATING NOT AVAILABLE RATING SINCE Market Edge Second Opinion® 05/13/2024 NEUTRAL Reuter's Average Rating RATING SINCE 05/30/2024

BUSINESS DESCRIPTION

Source: Reuters

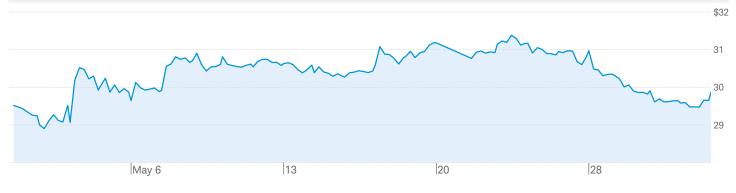
ExlService Holdings, Inc. is a data analytics and digital operations and solutions company. The Company partners with clients using a data and artificial intelligence (AI)-led approach. The Company's segments include Insurance, Healthcare, Analytics and Emerging Business. Insurance segment serves property and casualty insurance, life insurance, disability insurance, insurance brokers, reinsurers, annuity and retirement services and insurance technology companies. Healthcare segment primarily serves United States-based healthcare payers, providers and pharmacy benefit managers organizations. Emerging Business segment provides data and AI-led enterprise solutions in the areas of finance and accounting, customer experience management and revenue enhancement to clients primarily in the banking and capital markets, utilities, retail and consumer packaged goods, technology, media, and telecom, travel and leisure, manufacturing, transportation and logistics and business services industries.

Dividends data source: Refinitiv

Source: Refinitiv



NEWS HEADLINES





IMPORTANT DISCLOSURES FOR EXLS

OW Schwab or its affiliates beneficially own 1% or more of an equity security of this company.

Regulation Analyst Certification: The views expressed in this research report accurately reflect Schwab's quantitative research model, and no part of Schwab's compensation was, is or will be, directly or indirectly, related to the specific recommendations or views disclosed in the research report.

Note the Price Chart in the disclosures of this report which shows the rating and price history over applicable periods for this stock, including if and when coverage was terminated or suspended.

Within the previous 12 months, the percentage of companies that have a Schwab Equity Rating and for which Schwab has provided investment banking services are as follows:

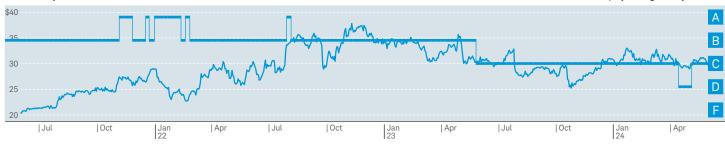
• 2.55% in Buy Category (Schwab Equity Ratings and Schwab Equity Ratings International of A or B)

• 1.89% in Hold Category (Schwab Equity Ratings and Schwab Equity Ratings International of C)

• 1.05% in Sell Category (Schwab Equity Ratings and Schwab Equity Ratings International of D or F)

Price History for EXLS

Schwab Equity Rating History for EXLS



SCHWAB EQUITY RATINGS MEANING AND DISTRIBUTION

Schwab Equity Ratings are assigned to approximately 3000 U.S.-traded stocks. The Schwab Equity Ratings model universe is generally composed of the combined set of stocks in the Russell Investments' ("Russell") 3000 Index and the Standard & Poor's ("S&P") 500. Additional universe coverage may be incorporated from time to time. The explanation and table below are included to assist you in using Schwab Equity Ratings as one component of your own research to evaluate stocks and investment opportunities.

Schwab rates stocks using a scale of A/B/C/D/F. Schwab's outlook is that "A" rated stocks, on average, will strongly outperform and "F" rated stocks, on average, will strongly underperform the equities market over the next 12 months. Schwab Equity Ratings are based upon a disciplined, systematic approach that evaluates each stock on the basis of a wide variety of investment criteria from five broad categories: Growth, Quality, Sentiment, Stability and Valuation. This approach attempts to gauge investor expectations since stock prices tend to move in the same direction as changes in investor expectations. Stocks with low and potentially improving investor expectations tend to receive the best Schwab Equity Ratings ("A" or "B" ratings), while stocks with high and potentially falling investor expectations tend to receive the worst Schwab Equity Ratings ("D" or "F" ratings). Schwab may update the Schwab Equity Ratings methodology.

Schwab Equity Ratings Distribution									
Schwab	Percentile		12 Month	General					
Equity Rating	Ranking Distribution	Distribution	Return Outlook	Buy/Hold/Sell Guidance*					
A	1 - 10	Top 10%	Strongly Outperform	Buy					
В	11 - 30	Next 20%	Outperform	Buy					
C	31 - 70	Next 40%	Marketperform	Hold					
D	71 - 90	Next 20%	Underperform	Sell					
F	91 - 100	Bottom 10%	Strongly Underperform	Sell					

*The general buy/hold/sell guidance is relative to other rated equities only. Before considering whether to take any action, an investor should consider whether equities generally are performing well in comparison to other asset classes and whether other equities in the same sector or category with the same or better rating may be more appropriate.

Investment Rating Explanation

A (Strongly Outperform): If an investor is looking to add a stock to his or her portfolio, "A" rated stocks may be the best candidates for consideration.

B (Outperform): An investor looking to add a stock to his or her portfolio might also consider a "B" rated stock, though preference should be given to "A" rated stocks. C (Marketperform): An investor would not usually consider a "C" rated stock for purchase. An investor holding a "C" rated stock in his or her portfolio should consider continuing to hold the stock, and might monitor the stock's ongoing performance and compare the potential benefits of owning a stock with higher ratings.

D (Underperform): An investor holding a "D" rated stock should consider whether it is appropriate to continue to hold that stock in his or her portfolio. An investor would not usually consider a "D" rated stock for purchase.

F (Strongly Underperform): An investor holding an "F" rated stock should consider whether it is appropriate to eliminate that stock from his or her portfolio. An investor would not usually consider an "F" rated stock for purchase.

Percentile Rankings Explanation: Each of the approximately 3,000 stocks rated in the Schwab Equity Ratings U.S. universe is given a composite score that is derived from the research factors used in the Schwab Equity Ratings model. Once the stock's composite score, which includes all research factor scores, is calculated, the universe of rated stocks is divided into percentiles ranging from 1 to 100. The lowest percentile rankings represent the best Schwab Equity Rating Model scores and correspond to the best letter grades. For example, in a universe of 1000 stocks, the top 10 stocks would receive a percentile ranking of 1 and the bottom 10 stocks would receive a percentile ranking of 100. Stocks ranked in percentile groups 1-10 are rated "A" and those in percentile groups 11-30 are rated "B", and so forth.

Model Risks

Schwab Equity Ratings uses quantitative analyses in its modeling method. Any limitations or inaccuracies in its analyses or models could affect model performance and the results investors may achieve. Models that appear to explain prior market data can fail to predict future market events. While the data used in the models has been taken from sources Schwab believes to be reliable; its accuracy, completeness or interpretation cannot be guaranteed. Schwab Equity Ratings may not capture subjective, qualitative influences on return and risk such as changes in management, business and political trends, or legal and regulatory developments. Thus, it is important to conduct additional research prior to making a trading decision.

IMPORTANT DISCLOSURES FOR EXLS

Descriptions for Non-Rated Stocks

Category	Definition	Description
NR	Not Rated	Schwab has decided not to publish a rating on this stock due to unusual or extraordinary business circumstances related to this company.
		Although Schwab generally does not monitor C, D, and F rated stocks for unusual or extraordinary business circumstances, from time to
		time, a rating of NR may appear on a particular stock.
NC	Not Covered	This stock is not currently in the Schwab Equity Ratings universe or is prohibited from coverage for regulatory or other reasons.

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¹Markit on Demand used S&P Global's data in making its calculations.

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A stock's ESG rating may or may not significantly influence its performance. Because stocks are evaluated based on ESG factors rather than other investment criteria, the stock's performance may differ (either higher or lower) from its ESG rating(s), the overall market or comparable stocks that have different ESG ratings. Environmental ("E") factors can include climate change, pollution, waste, and how a company protects and/or conserves natural resources. Social ("S") factors can include how a company manages its relationships with individuals, such as its employees, shareholders, and customers as well as its community. Governance ("G") factors can include how a company operates, such as its leadership composition, pay and incentive structures, internal controls, and the rights of equity and debt holders. Carefully review the ESG rating provider's methodology and framework to learn more about how they incorporate ESG factors into their overall rating.

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